



cancer care jávea

AGM 21st March 2023

Sustainability & Growth

Cancer Care Javea



cancer care jávea



CANCER CARE
Chic Boutique



CANCER CARE
Costa Blanca



CANCER CARE
Lynwen Nurses



CANCER CARE
The Valleys

“Living for Today with Hope for Tomorrow”
Cancer Research, Nursing and Care Services Throughout the Costa Blanca

Agenda

- Secretary – 1st and 2nd call and agenda run through
- Presidents Report – Jayne
- Lynwen Nurses Review FYE 2022 – Jayne
- Treasurers Report – Gary
- Financial Review FYE 2022 vs Budget 2022 - Gary
- Strategic Plan 2023-24 – Jayne
- Strategic objectives
 - Lynwens – Jayne
 - Infrastructure and Revenue – Gary
 - Retail - Jeannette
- Proposed changes for 2023 – Jayne and Gary
- Budget 2023 – Gary
- Questions and voting

President's Report

Committee – things we have achieved

- Shop refurb
- Support and attendance at organisational events
 - Moraira Ladies Lunch, Lions Calpe, MOFTAG (Mighty Oaks from tiny Acorns Grow- Calpe), Heaven Boutique, Pam Fitsteps, Black Flame, Monte Pedreguer Community, Javea Connect, Home and Lifestyle Event, Ambassadors Residence for Queen's Jubilee, Events at Embassy,) collaborative working with AECC (Association Espanola's Contra de Cancer, Javea Masonic Lodge Event, Montgo Golf Society event, Costa Blanca Fit steps Scottish event
- Weekly Quiz Inn on The Green

Donations and our support of other causes

- Purchase and donation of 400 Creams to Hospital del Dia Denia Hospital
- 30+ heart shaped pillows and colostomy bags made by Kerrie donated to Denia hospital
- New Triple Negative study using sequencer ECMOR
- 250 Euros Incliva Valencia through Rowing event Javea Rowing Club

Approx 3,744 voluntary Hours in 2023 from our amazing team of shop volunteers

Mid Summer meeting to update re ECMOR

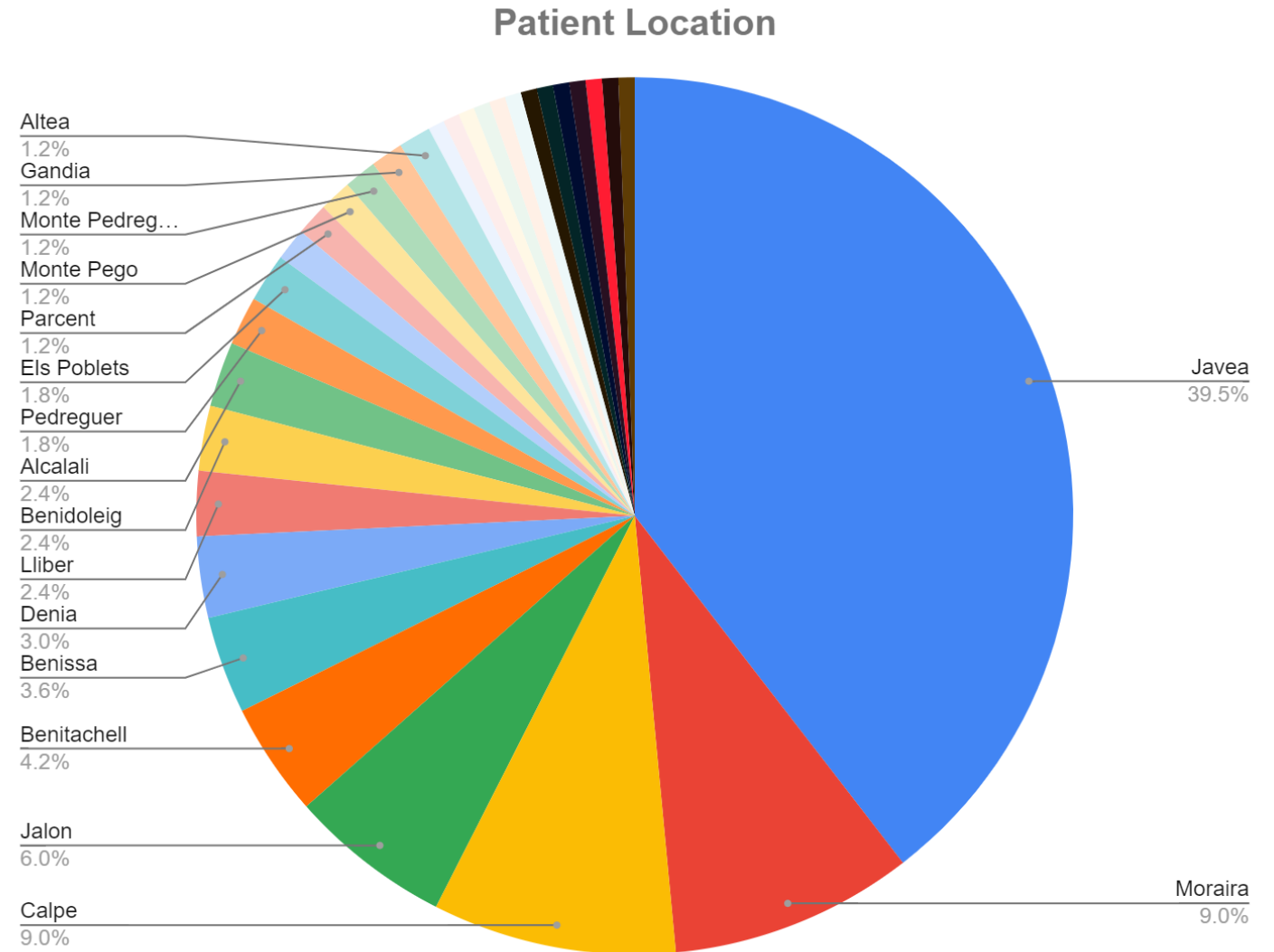
President's Report Continued

- Increase in Shop Clients – 100 in 2022
- Increase in members

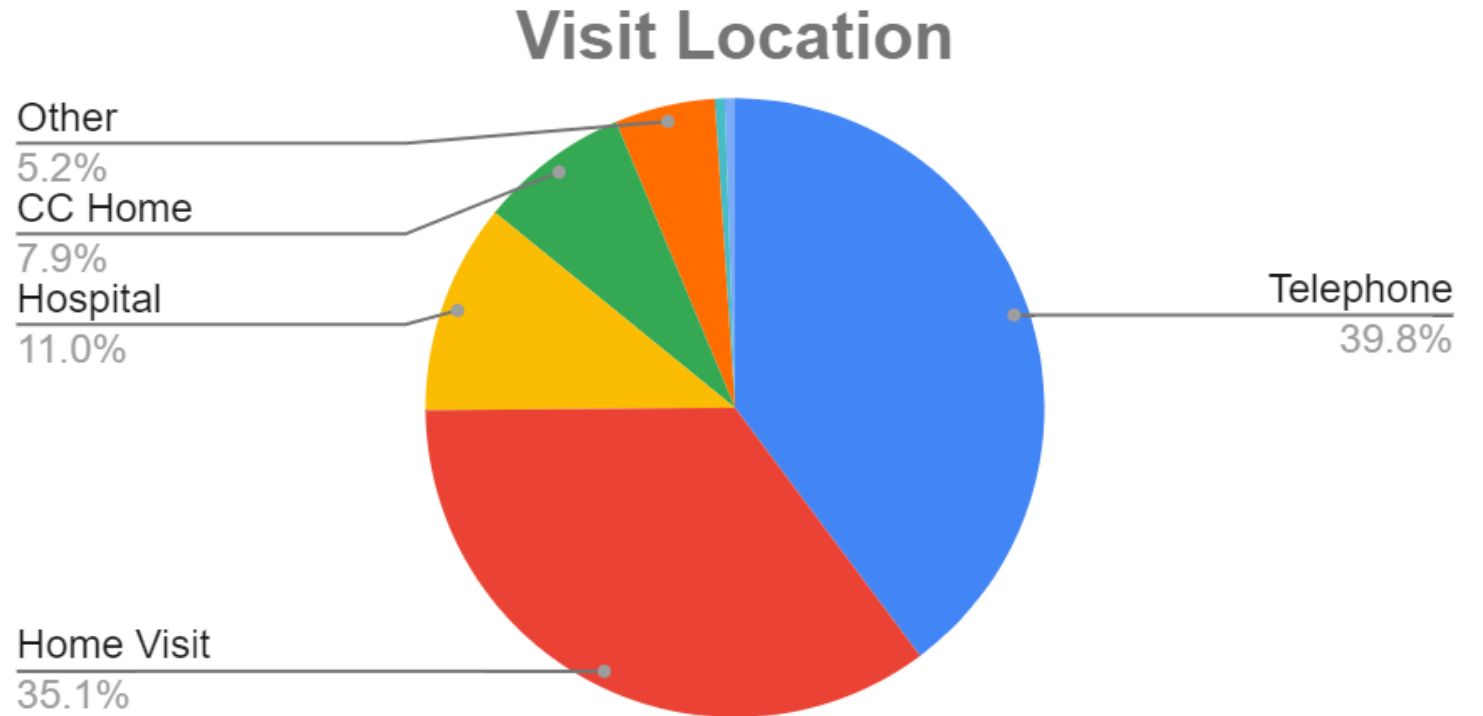
Lynwen Nurses 2022

- Currently have 91 Active Clients
- 147 Clients active, weekly visits or sleeping
- 42 Clients helped to dignified End of Life
- Developed a nurse activity database with outcomes
- Average response time from initial contact to first visit 3.3 days
- Recognised by and work alongside Palliative Care and Domicilliary team.
- Recognised by and work alongside Social Services in Jalon and Javea – working to establish this in all municipalities.
- Community Pharmacy collaboration for Cancer Care Clients
- Self funding for the whole of 2022.

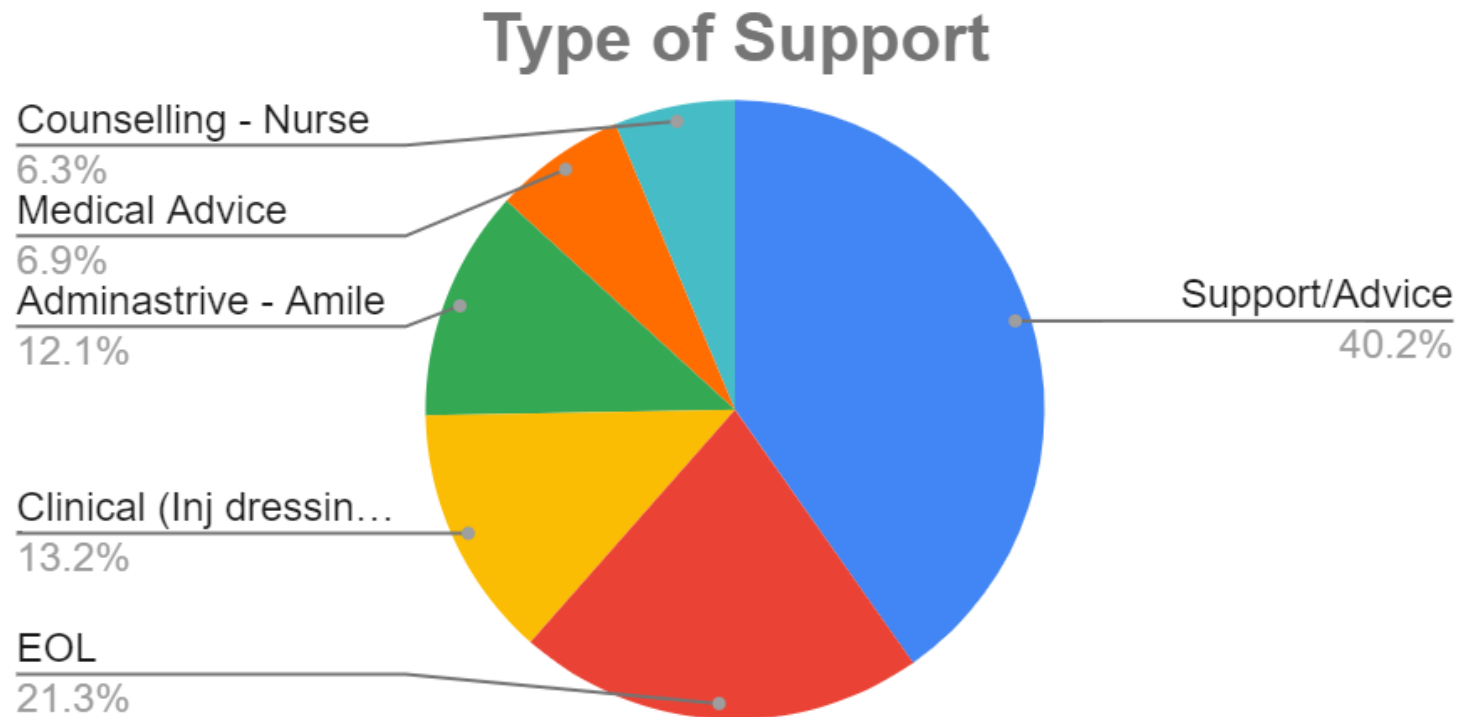
Where our Clients live



Where do we see Our Clients

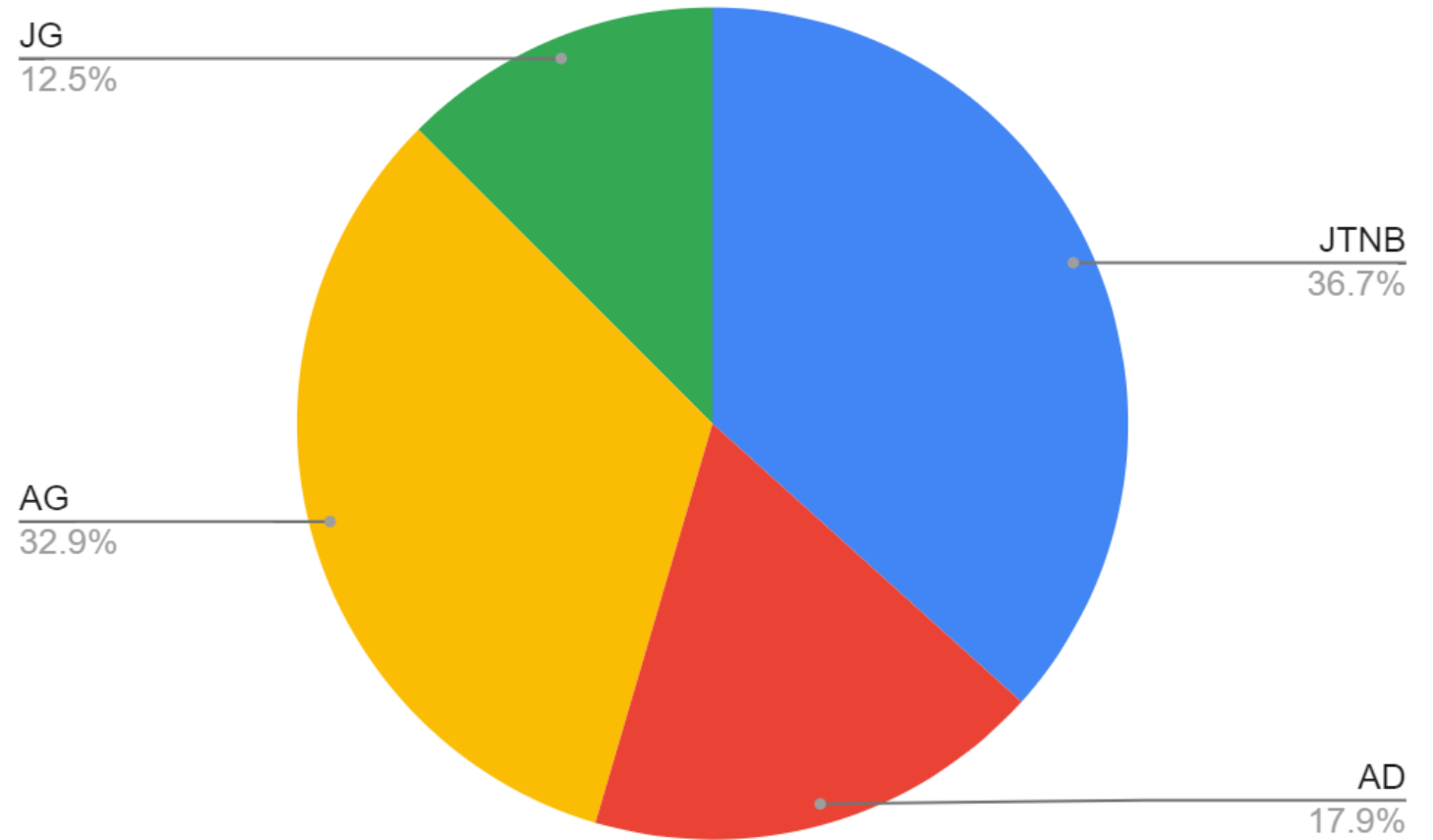


What do we do when we see our Clients



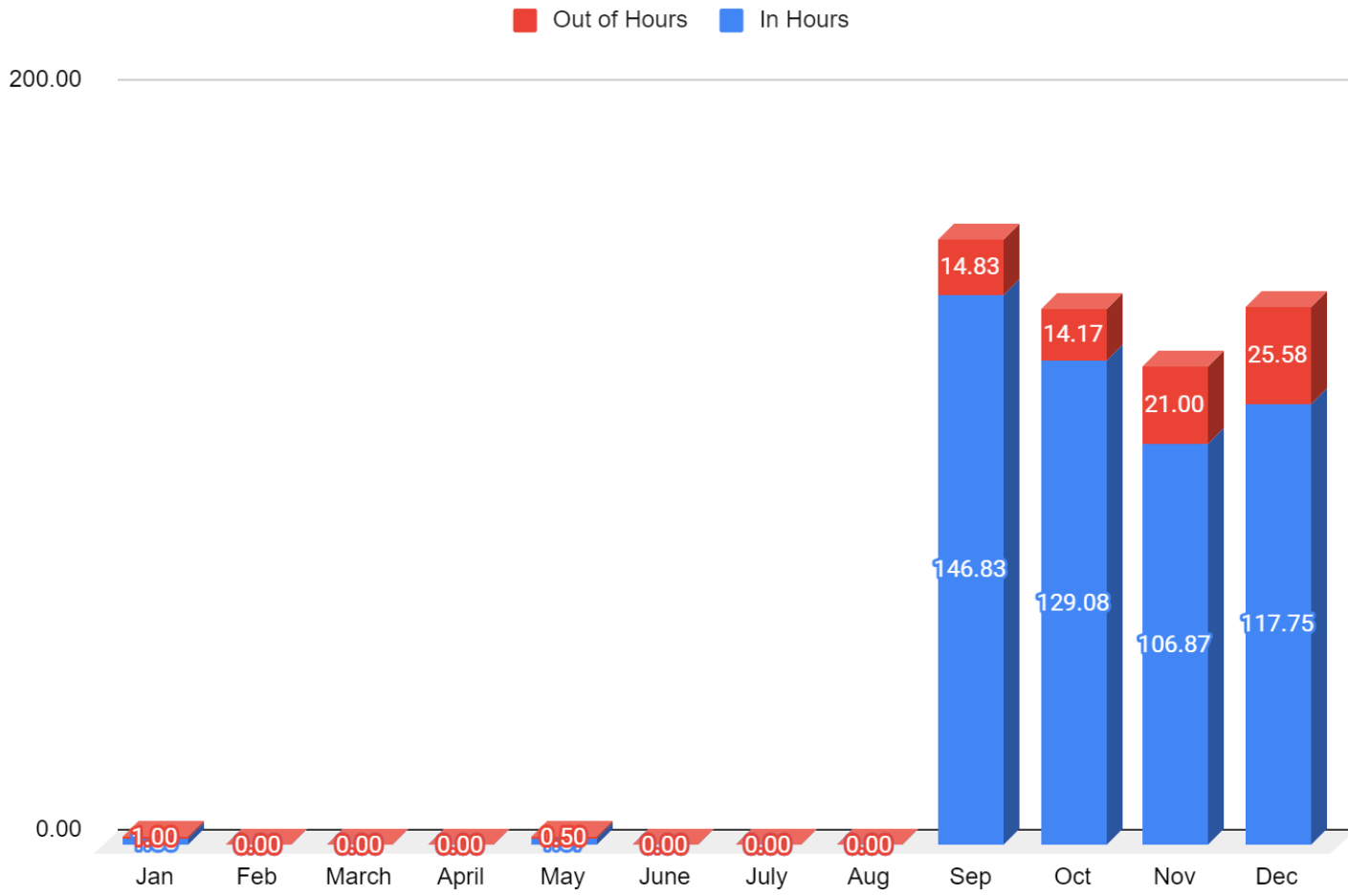
Breakdown of team hours

Appointment Activity By Person (YTD)



Nurse team time
worked - in hours
vs out of hours –
recorded month
by month

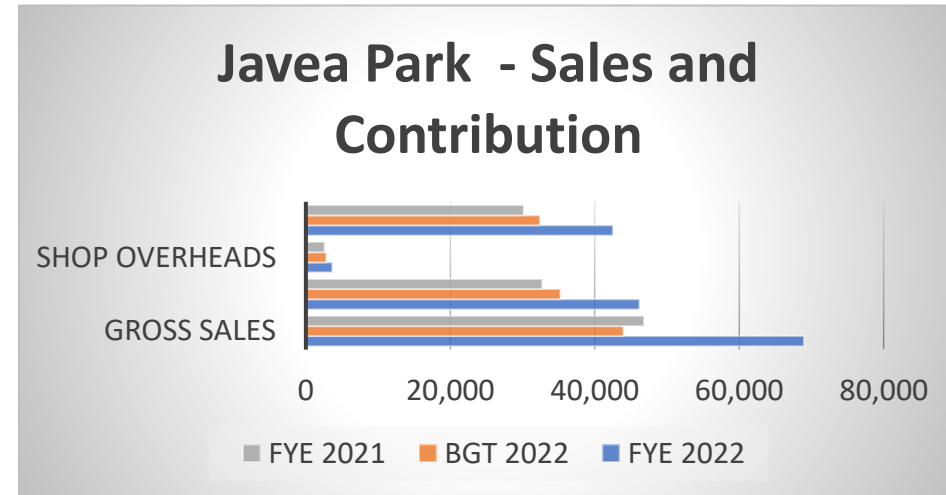
In & Out Of Hours - Time Spent Per Month (Hours)



Financial Review 2022

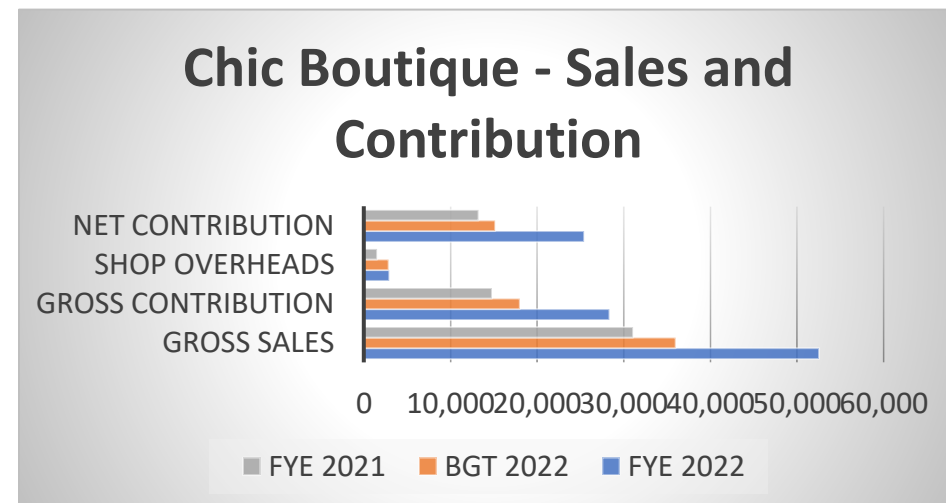
Javea Park – Sales & Contribution

	FYE 2022	BGT 2022	FYE 2021
Gross Sales	68,962	44,000	46,828
Gross Contribution	46,196	35,275	32,739
Shop Overheads	3,687	2,850	2,591
Net Contribution	42,509	32,425	30,148



Boutique – Sales & Contribution

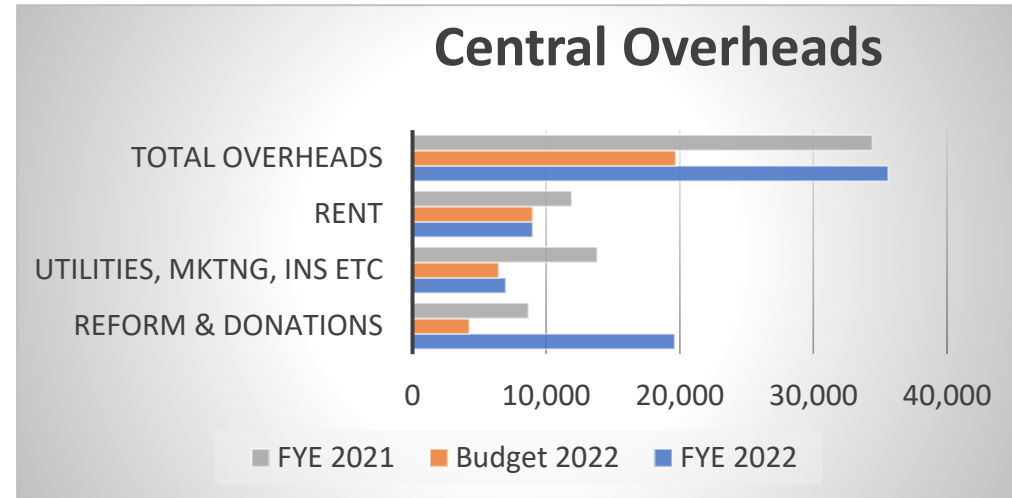
	FYE 2022	BGT 2022	FYE 2021
Gross Sales	52,521	36,000	31,056
Gross Contribution	28,350	18,000	14,767
Shop Overheads	2,922	2,850	1,529
Net Contribution	25,428	15,150	13,238



Financial Review 2022

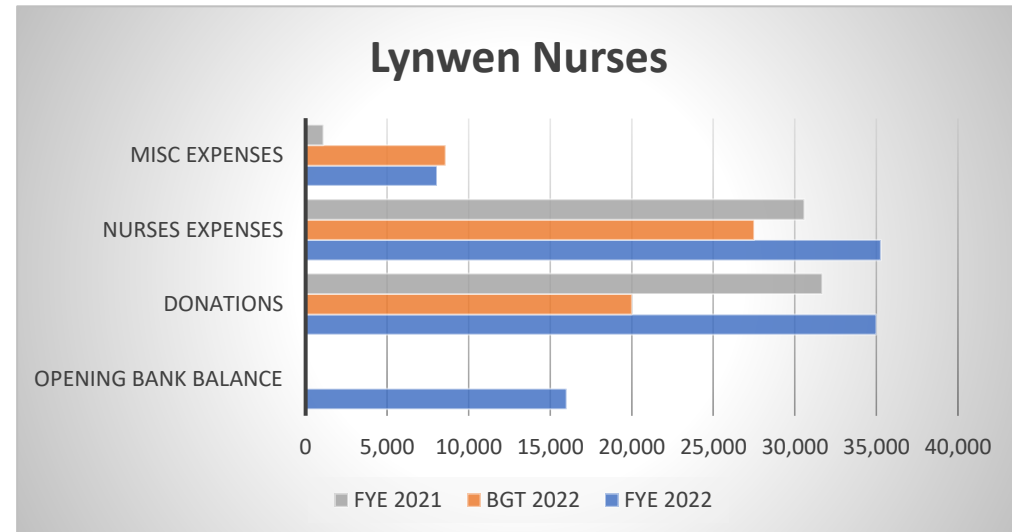
Central Overheads

	FYE 2022	Budget 2022	FYE 2021
Reform & Donations	19,630	4,250	8,686
Utilities, Mktng, Ins etc	6,978	6,450	13,829
Rent	9,000	9,000	11,910
Total Overheads	35,608	19,700	34,425



Lynwen Nurses

	FYE 2022	BGT 2022	FYE 2021
Opening Bank Balance	16,000		
Donations	34,988	20,000	31,674
Nurses Expenses	35,266	27,500	30,574
Misc Expenses	8,070	8,600	1,100



Financial Review 2022

Profit and Loss

	FYE 2022	BGT 2022	FYE 2021
Shops Net Contribution	30,923	36,600	15,022
Lynwen Net Contribution	-10,158	-16,100	-6,553
Consolidated P & L	20,765	20,500	8,469

Balance Sheet

	FYE 2022	BGT 2022	FYE 2021
Operating Bank Account	147,720		146,506
Misc Cash Bals	3,900		
Lynwen Bank Account	10,791		0
Inventory C Boutique	13,969		0

Strategic Plan 2023 - 24

Our Mission

Is to be a Centre of Excellence providing in-house hospice and community-based cancer care that, in collaboration with community partners, enables La Marina Alta residents and their families to celebrate life and to experience a personal, and meaningful cancer journey with dignified End of Life

Our Strategic Objective

Is to be an integral part of a collaborative and caring community that supports people to chose their cancer journey and provides advocacy and care wherever and whenever it is needed on the journey.

Our 3 Strategic Pillars

- **Sustainability** – Charity, Retail, Revenue and service provision (Lynwens)
- **Organisational excellence** – Procedures and processes, Membership and sponsorship
- **Exemplary Experience** – Patients, nurses, volunteers, customers, members, sponsors and donars

Strategic Objectives - Service Provision - Lynwen Nurses

- Grow our reach and improve earlier access to our services for people of all ages and nationalities.
- Make best use of our resources, maximise capacity and utilisation and operate cost effectively.
- Grow the Nurse team to support the needs of the Marina Alta community and also to provide succession planning
 - 2 new nurses 2023-24 – Contracts
- Look at new volunteer streams – hospital visiting and companionship at home

Why Contracts for Nurse Team

- 2 nurses left 2022
- 1 nurse recruited
- 5 people interviewed
- Contract vs Autonomo
 - Charity vs Individual
- What it means
- Cost to Charity – 30% increase in cost due to social security payments which the employer – the charity becomes responsible for
- Consequence if we don't.

Strategic Objectives - Infrastructure to support growth

Develop reliable sources of income so that current and future expenditure is sustainable.

Maintain existing revenue through our shops, but work to identify areas for new outlets

Research and implement an effective membership scheme for individuals and sponsorship/partnership process for corporates

Identify Municipalities who will donate funds to support the nursing service we provide

Explore the opportunity of working closer with Ribera and Private Hospitals in the provision of Palliative Care

Develop new fundraising opportunities and collaborate to minimise internal workload.

Formalise more direct events, target Associations, Organisations and Fundación's in the area who will host events and support Cancer Care through monetary donations

Make best use of our resources, maximise capacity and utilisation and operate cost effectively.

Systems and process are much improved, install our own Accountancy Software, will lead to cost savings for Professional services

Identify skills and talent within the organisation

Strategic Objectives – Retail – Shops

- Implement new procedures to make working in both shops easier and enjoyable for volunteers. and the shopping experience of customers, to ensure they return regularly. Listen to both volunteers and customers to ascertain how things can improve. Looking at recruitment, induction and charity immersion
- Drive to advertise a need good quality donations.. Ensure that the goods are processed correctly and if need be items washed, steamed so they are presented in the shop looking their best to ensure we achieve the highest price possible.
- Encourage more involvement from volunteers to not only work in the shops but ask for suggestions at half yearly get togethers., hear what they have to say.
- Try new ideas not only on the shop floor, layouts etc.. but also ideas on how existing things can be improved - pay outs - encourage customers to get their monies paid direct to their banks Down side they don't come to the shop and spend the money they have earn
- Be mindful that we are operating our shops in Spain - so respect that signage is in both English and Spanish. Many of our customers are now Spanish and we need to encourage Spanish volunteers. Also if possible have a multi lingual volunteer on duty each day.

Proposed Changes for 2023

- Cancer Care Javea will continue as an Association !
- A Foundation will be formed, Cancer Care Javea will be the founder and the existing committee members will be the initial trustees –
 - For potential Sponsors and Donors, a Foundation is more credible, Foundations support Foundations.
 - As a Foundation the amount of tax levied is reduced from 25% of profits to 15% of profits.
 - As a Foundation there are several tax benefits,
 - Individuals can offset tax on a donation up to €150 – 80% and above €150 - 40 %
 - Corporate entities can offset 35% or 40% dependent upon the frequency of donation
 - As a Foundation the amount of IVA that a supplier can charge is reduced from 21% to 10%.
- Jayne and Karen will be directly responsible for the growth of the Nursing Care and Advisory Team, developing the infrastructure to support the existing team, and working on sustainability through a robust recruitment process, induction and mentorship programme and ongoing professional training plan.
- Nurses will be given an employment contract with the association.
- Creation of a Charity Development Manager post to provide infrastructure to support infrastructure of the charity

Formation of a Foundation

- Cancer Care Javea will be the founder of the Foundation, and the association will run alongside the foundation until all administration is completed to enable the day to day running of the charity
- Name of the Foundation to be agreed, Cancer Care Javea, Cancer Care Costa Blanca or simply Cancer Care, it will need to include below the title the words “ Fundacion de la Comunitat Valenciana “
- Application to be submitted for the name, once approved by the Association, including the details of the initial 3 Trustees.
- Once approved by the dept of justice in Valencia (circa 20 days), we can then submit the Statutes and this may take an additional 10 days. The financial Statements of the Association are also submitted along with the current asset register to confirm it meets the requirement of €30,000 as an initial investment.
- Once approved we can then arrange to formalise the Foundation with a notary and register it in the Registro de Fundaciones.

Budget 2023

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Shop Overheads	4,084	3,687	2,591
Net Contribution	49,916	42,509	30,148

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Shop Overheads	3,534	2,922	1,529
Net Contribution	31,566	25,428	13,238

Budget 2023

Central Overheads

	BGT 2023	FYE 2022	FYE 2021
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Utilities, Mktng, Ins Etc	14,100	6,978	13,829
Rent	9,000	9,000	11,910
Total Overheads	28,100	35,608	34,420

Lynwen Nurses

	BGT 2023	FYE 2022	FYE 2021
Nurses Costs & Exps	74,440	35,266	30,574
Misc Exps	0	8,070	
Donations	24,000	34,988	31,674
Net Contribution	-50,440	-10,158	1,100

Budget 2023

Profit & Loss

	BGT 2023	FYE 2022	FYE 2021
Shops N Contribution	53,040	30,923	15,022
Lynwen N Contribution	-50,440	-10,158	-6,553
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30th Anniversary Cancer Care Javea 2023

Event – what, where, when

Max attendance

Anyone interested in setting up sub committee to work on this

New brand for FB for a year?

Branding in shops for a year.

Commemorative Item – stick pin, bookmark etc etc

Items for Vote

- Agreement for Nurse team to receive employment contracts – implication to the charity is an increase in overall cost of service provision.
- Agreement to the creation of a Charity Development Manager Role
- Agreement to the Creation of a Foundation and Cancer Care Javea to be Founder
- Agreement that 3 committee members President Secretary and Treasurer – Jayne Jeannette and Gary are Initial Trustees.
- Name of Foundation – Cancer Care, Cancer Care Javea, Cancer Care Costa Blanca.